Message Text

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DODE-00 EB-11 FEAE-00 FPC-01 H-03 INR-10 INT-08 L-03

NSAE-00 NSC-07 OMB-01 PM-07 RSC-01 SAM-01 SCI-06

SP-03 SS-20 STR-08 TRSE-00 PA-04 PRS-01 NEA-14 IO-14

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O R 101908Z JUL 74
FM AMEMBASSY LONDON
TO SECSTATE WASHDC IMMEDIATE 1978
INFO USMISSION EC BRUSSELS
USMISSION OECD PARIS

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E.O. 11652: XGDS-1 TAGS: ENRG, UK

SUBJECT: SUMMARY OF WHITE PAPER ON CONTINENTAL SHELF OIL AND GAS POLICY

REF: (A)LONDON 8461, (B) LONDON 8462

- 1. WE WERE INVITED TO CALL ON DEPUTY HEAD, ENERGY DEPARTMENT, FOREIGN AND COMMONWEALTH OFFICE (FENN), JULY 10, TO BE BRIEFED ON ANNOUNCEMENT SECRETARY OF STATE FOR ENERGY VARLEY IS SCHEDULED TO MAKE IN HOUSE OF COMMONS AFTERNOON OF JULY 11. FOLLOWING IS TEXT OF SUMMARY GIVEN US BY FENN.
- 2. BEGIN QUOTE
- 1. THE WHITE PAPER EXPLAINS THAT THE GOVERNMENT HAS TWO MAIN OBJECTIVES:
- I. TO OBTAIN A FAIRER SHARE OF THE PROFITS SECRET

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FROM CONTINENTAL SHELF OIL AND GAS FOR THE NATION AS A

WHOLE, WITH SPECIAL CONSIDERATION FOR SCOTLAND AND THE OTHER DEVELOPMENT AREAS: AND

- II. TO ASSERT GREATER PUBLIC CONTROL.
- 2. THE FOLLOWING ACTION WILL THEREFORE BE TAKEN:
- I. AN ADDITIONAL TAX ON THE COMPANIES' PROFITS FROM THE CONTINENTAL SHELF AND THE CLOSING OF VARIOUS LOOPHOLES IN THE RULES ON EXISTING TAXATION ON THEIR PROFITS WILL BE PROPOSED.
- II. IT WILL BE A CONDITION OF FUTURE LICENSES
 THAT THE LICENSEES SHALL, IF THE GOVERNMENT SO REQUIRES,
 GRANT MAJORITY PARTICIPATION TO THE STATE IN ALL FIELDS
 DISCOVERED UNDER THOSE LICENSES.
- III. THE COMPANIES WILL BE INVITED TO ENTER INTO DISCUSSIONS WITH US ABOUT MAJORITY STATE PARTICIPATION IN EXISTING LICENSES FOR COMMERCIAL FIELDS.
- IV. A BRITISH NATIONAL OIL CORPORATION WILL BE SET UP THROUGH WHICH THE GOVERNMENT WILL EXERCISE ITS PARTICIPATION RIGHTS.
- V. THE GOVERNMENT'S POWERS TO CONTROL PHYSICAL PRODUCTION AND PIPELINES WILL BE EXTENDED.
- VI. A SCOTTISH DEVELOPMENT AGENCY WILL BE SET UP AND THERE WILL BE PARALLEL ARRANGEMENTS FOR WALES. END QUOTE.
- 3. IN ANSWER TO QUESTIONS, FENN MADE FOLLOWING EXPLANATIONS
- (A) THERE IS PRESENTLY NO INTENTION THAT THE BRITISH NATIONAL OIL CORPORATION (BNOC) WILL BE A MONOPOLY BUYER OF NORTH SEA CRUDE.
- (B) THERE IS A CLEAR DISTINCTION DRAWN BETWEEN PRESENT AND FUTURE LICENSEES (SEE PARAS 2 (II) (III) ABOVE.)
- (C) THE WHITE PAPER CLEARLY SETS OUT THE PRESENT GOVERNMENT'S RESOLVE TO ESTABLISH GOVERNMENT PARTICIPATION IN THE EXPLOITATION OF NORTH SEA OIL AS THE MOST EFFECTIVE MEANS OF ENSURING THAT BRITAIN RECEIVES MAXIMUM BENEFIT FROM THIS RESOURCE. FENN EMPHASIZED SECRET

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THAT THE EXISTING LICENSEES WOULD BE INVITED TO NEGOTIATE THEIR RELATIONSHIP WITH THE GOVERNMENT ON THE BASIS OF AN HMG "CARRIED INTEREST" ALONG THE LINES OF THE NORWEGIAN MODEL. HOWEVER, FENN SAID THE WHITE PAPER LEAVES OPEN THE DETAILS OF HOW THE GOVERNMENT WILL ACQUIRE PARTICIPATION IN PRESENT AND FUTURE LICENSES. THESE DETAILS ARE LEFT TO INDIVIDUAL GOVERNMENT/COMPANY CONSULATIONS. FENN NOTED THAT THE

SITUATION OF EACH LICENSEE WAS DIFFERENT AND WOULD REQUIRE TREATMENT BY THE GOVERNMENT TAILOR MADE TO FIT EACH SITUATION.

(D) FENN EMPHASIZED THAT THERE WAS NO REPEAT NO QUESTION OF DISCRIMINATION AGAINST NON-BRITISH COMPANIES AND THAT THE INTENT OF THE GOVERNMENT WAS TO TREAT ALL COMPANIES OF WHATEVER NATIONALITY EQUALLY.

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(E) IN RESPONSE TO OUR QUESTION, FENN SAID THE BNOC WOULD BE BASED IN SCOTLAND. IN ADDITION, A SCOTTISH DEVELOPMENT AGENCY WILL BE ESTABLISHED IN THE NEAR FUTURE TO BE FUNDED BY THE EXCHEQUER WITHOUT REFERENCE TO INCOME FROM THE NORTH SEA. "AT A SUITABLE TIME" A

SIMILAR AGENCY WILL BE ESTABLISHED FOR WALES.

- 4. FENN SAID THE MAJORITY PARTICIPATION

 NOTED IN PARAS 2 (I) (II) WILL NOT BE LIMITED

 TO FINANCIAL MAJORITY PARTICIPATION BUT WILL INCLUDE

 PARTICIPATION IN MANAGEMENT DECISIONS OF THE LICENSEES.
- 5. WITH REGARD TO THE ADDITIONAL TAX ON COMPANIES' PROFITS, FENN SAID THE PRINCIPAL POINT IN THE WHITE PAPER WOULD BE THE ESTABLISHMENT OF A "FENCE" AROUND SECRET

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THE BRITISH SECTOR OF THE NORTH SEA, THEREBY MAKING LICENSEES FULLY LIABLE TO BRITISH TAX.

- 6. IN ANSWER TO OUR QUESTIONS, FENN SAID BRITISH EMBASSY WASHINGTON HAS INSTRUCTIONS TO BRIEF THE DEPARTMENT AND THE MAJOR AMERICAN COMPANIES WITH OPERATIONS IN THE NORTH SEA JULY 11. ALSO, ON JULY 11, BRITISH EMBASSIES WILL BRIEF GOVERNMENTS IN FRANCE, GERMANY, HOLLAND, NORWAY, JAPAN AND IRAN, AND THE EUROPEAN COMMISSION.
- 7. THE LANGUAGE REFERRING TO CLOSING OF VARIOUS LOOPHOLES IN THE RULES OF EXISTING TAXATION OF COMPANY PROFITS REFERS, AMONG OTHER THINGS, TO ANOMALOUS SITUATIONSWHEREBY BP AND SHELL WOULD BE ALLOWED TO OFFSET ARTIFICIALLY INCURRED LOSSES ON OVERSEAS OPERATIONS AGAINST NORTH SEA OPERATIONS.

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